

**GOVERNMENT OF SINDH
SOCIAL WELFARE DEPARTMENT**



**RESPONSE DOCUMENT NO.1
REHABILITATION, MANAGEMENT, &
OPERATION OF DRUG REHABILITATION
CENTER UNDER PUBLIC PRIVATE
PARTNERSHIP MODE**

5th July 2024

IMPORTANT NOTICE

The responses to prospective Bidders' queries document dated 5th July 2024 (the 'Response Document No. I') is in furtherance to requests for queries/ clarifications received from the prospective Bidders in respect of a Bidding Process relating to the outsourcing of management and operation of Government Hospital, Sector 5-D, Lal Market, New Karachi to private partners under public-private partnership mode (the 'Project'), being conducted pursuant to the Request for Proposals documents dated 12th June 2024 (the 'RFP Document') floated for the Facility by the Social Welfare Department, Government of Sindh (the 'Authority') in accordance with the Sindh Public Procurement Rules, 2010 (the 'SPP Rules').

Unless expressly specified otherwise, all capitalized terms used herein shall bear the meaning ascribed thereto under the RFP Document.

This Response Document No. I is being circulated by the Authority, after its Evaluation Committee's approval, in pursuance of Section 4.7 (CLARIFICATIONS) of the RFP. Neither any of these entities nor their employees, personnel, consultants, advisors, or agents make any representation (expressed or implied) or warranties as to the accuracy or completeness of the information contained herein or in any other document made available to a person in connection with Bidding Process for the Projects, and the same shall have no liability for this RFP Document or any other written or oral communication transmitted to the recipient in the course of the recipient's evaluation of the Bids. Neither any of these entities nor their employees, personnel, consultants, advisors or agents, contractors, etc., will be liable to reimburse or compensate the recipient for any costs, fees, damages, or expenses incurred by the recipient in evaluating or acting upon the RFP or otherwise in connection with the Projects as contemplated herein.

The Bids (Technical Proposal and Financial Proposal) submitted by any of the prospective Bidders in response to the RFP Document shall be upon the full understanding and agreement of any and all terms of the RFP Document, the Addendum to the Request for Proposals, and Response to Questions Document (the 'RFP Documents') and such submission shall be deemed as an acceptance to all the terms and conditions stated in the RFP Documents. Any Bid submitted by a Bidder in response to the RFP Documents shall be construed based on the understanding that the Bidder has done a complete and careful examination of the RFP Documents and has independently verified all the information received (whether written or verbal) from the Authority (including from its employees, personnel, consultants, advisors or agents, and contractors, etc.).

This Response Document No. I is not an agreement; its sole purpose is to provide prospective Bidders with information that may be useful in preparing their Bids. The Authority reserves its right, in its full discretion, to modify the RFP Documents and/ or the Projects at any time to the fullest extent permitted by law and shall not be liable to reimburse or compensate the recipient for any costs, taxes, expenses or damages incurred by the recipient in such an event.

RESPONSE DOCUMENT NO.1

S. No	PROSPECTIVE BIDDER'S QUERY/ CLARIFICATION REQUESTED	AUTHORITY'S RESPONSE/ CLARIFICATION
1	Considering the growing number of illicit drug usage within the province, a 50-bed hospital appears insufficient to meet the increased demand. The Government of the Province (GoS) should establish additional rehabilitation centers to address this growing demand	There are numerous drug rehabilitation centers currently operational across the province. This initiative marks the first effort by the Government of the Province (GoS) to engage a private partner through a public-private partnership (PPP) model. Following the success of this partnership, similar centers are planned to be established using the same process.
2	As per UNODC standards, a 3-month rehabilitation service is typically provided to drug addict patients. Accordingly, a total of 200 patients can be treated in a financial year in a 50-bedded hospital, assuming each patient stays for the full duration of treatment. However, this capacity of 50 patients at any given time is insufficient to meet the demand.	Following the standard practice seems appropriate; however, in various situations, some patients may require longer than 3 months to rehabilitate, while others may need less time. The Social Welfare Department (SWD) does not object if the operator can treat more than 50 patients simultaneously, but any additional costs incurred will be the responsibility of the private partner.
3	Any specific criteria mentioned in the RFP for Relapse? It is observed that if the treatment is extended beyond a 3-month period, there are less chances of relapse.	The RFP does not specify a fixed term for treatment. It is up to the operator to discharge the patient when fully treated or rehabilitated, and to maintain contact to minimize the risk of relapse. Separate Key Performance Indicators (KPIs) are defined, and the operator will be evaluated based on the outcomes.
4	The potential bidders need to have experience in operating at least two facilities to meet the eligibility criteria, what about the operator who have over 10 years of experience in running a 75 bedded facility?	The evaluation criteria is mentioned in the RFP Document. Any change in the criteria shall be made in accordance of the Evaluation Documents.

5	Can the amount of bid security and criteria for net worth be reduced and how annuity will be made?	Refer to the response at para 4. Furthermore, the Annuity Payments are made on quarterly basis via an Escrow Mechanism.
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